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### **The Psychology of Judgment and Decision Making Summary**

Click To Tweet Judgment and decision making depend heavily on situation-specific factors, such as how much time a decision maker has available and what mood the decision maker is in. Click To Tweet Because judgments are so easily influenced by question wording and framing, the safest course of action is to elicit them in a variety of ways and compare the results.

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### **The Psychology of Judgment and Decision Making Summary**

Making the right decisions is seldom easy. Situations change and choices confound. Faulty perceptions and biases can block clear thinking and undermine the ability to weigh alternatives rationally.

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### **The Psychology of Judgment and Decision Making by Scott Plous**

Hands down the best introduction/overview of judgment and decision making that's out there. Although it was published in the 90's and so neglects a great deal of the more modern work, it gives a solid background of the classics, and prepares the reader for more advanced readings.

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